



# International Business Parcels **Rate card**

Effective from 1 January 2021



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# International Business Parcels services

This Rate Card covers our three International Parcel services, which are:

- Tracked
- Signed
- Standard

## What is International Business Tracked?

International Business Tracked is a fully tracked service from posting to delivery overseas with the option of a signature on delivery depending on the location. It is offered to international business customers at a discounted rate from our standard rates.

## What is International Business Signed?

International Business Signed is a signed for service where a signature is taken when the item is delivered overseas. All items are tracked until they leave the UK. It is available to international business customers at a discounted rate from our standard rates.

## What is International Business Standard?

International Business Standard is an untracked service with a range of sorting and delivery options.

## Pricing your mail items

There are three easy steps to calculate your postage cost:

- Multiply the number of items by the price per item for each format per service (where applicable)

- Multiply the total weight (excluding the bag weight) by the price per kg for each format per service (where applicable)

- Add the above together.

**Please note:** Surcharges and remedial charges might effect your pricing. To check the charges that may apply please visit [royalmail.com/surcharges](https://royalmail.com/surcharges)

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# International Business Tracked with Signature



# International Business Tracked & Signed

The table below shows our current rates for Tracked with Signature option:

| Service   | Product code | Region           | Item format  |                |  |                |  |                |
|---|--------------|------------------|--|----------------|--|----------------|--|----------------|
|   |              |                  | Letter   |                | Large Letter   |                | Parcel   |                |
|   |              |                  | Delivery aims <sup>†</sup><br>EU - 3-5 days<br>ROW Zone A & B - 6-7 days |                | Delivery aims <sup>†</sup><br>EU - 3-5 days<br>ROW Zone A & B - 6-7 days |                | Delivery aims <sup>†</sup><br>EU - 3-5 days<br>ROW Zone A & B - 6-7 days |                |
|   |              |                  | Price per item   | Price per kilo | Price per item   | Price per kilo | Price per item   | Price per kilo |
| International Business Mail Tracked & Signed                            | MTC          | EU*              | £5.885   | £5.795         | £6.690   | £4.140         | N/A  | N/A            |
|   |              | ROW Zone A (USA) | £6.120   | £6.490         | £6.920   | £6.440         | N/A  | N/A            |
|   |              | ROW Zone B       | £6.030   | £6.205         | £6.830   | £6.155         | N/A  | N/A            |
| International Business Mail Tracked & Signed with extra compensation    | MTD          | EU*              | £8.285   | £5.795         | £9.090   | £4.140         | N/A  | N/A            |
|   |              | ROW Zone A (USA) | £8.520   | £6.490         | £9.230   | £6.440         | N/A  | N/A            |
|   |              | ROW Zone B       | £8.430   | £6.205         | £9.230   | £6.155         | N/A  | N/A            |
| International Business Parcels Tracked & Signed                         | MTA          | EU*              | N/A  | N/A            | N/A  | N/A            | £7.245   | £3.875         |
|   |              | ROW Zone A (USA) | N/A  | N/A            | N/A  | N/A            | £10.370  | £5.540         |
|   |              | ROW Zone B       | N/A  | N/A            | N/A  | N/A            | £7.700   | £6.255         |
| International Business Parcels Tracked & Signed with extra compensation | MTB          | EU*              | N/A  | N/A            | N/A  | N/A            | £9.645   | £3.875         |
|   |              | ROW Zone A (USA) | N/A  | N/A            | N/A  | N/A            | £12.770  | £5.540         |
|   |              | ROW Zone B       | N/A  | N/A            | N/A  | N/A            | £10.100  | £6.255         |

<sup>†</sup>All delivery aim figures are in working days, except where weeks are stated, and exclude day of posting and Bank Holidays.

Prices exclude surcharge and VAT. For surcharge level visit [royalmail.com/surcharges](https://royalmail.com/surcharges) \*VAT is payable at the zero rate for EU and ROW destinations.

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# International Business Tracked & Signed

Below are examples of prices by weight, format and zone:

| Average item weight | Format       | Standard product                           |                  |            | Product with extra compensation            |                  |            |
|---------------------|--------------|--|------------------|------------|--|------------------|------------|
|                     |              | EU - 3-5 days<br>ROW Zone A & B - 6-7 days |                  |            | EU - 3-5 days<br>ROW Zone A & B - 6-7 days |                  |            |
|                     |              | EU*  | ROW Zone A (USA) | ROW Zone B | EU*  | ROW Zone A (USA) | ROW Zone B |
| 50g                 | Letter       | £6.17                                      | £6.44            | £6.34      | £8.57                                      | £8.84            | £8.74      |
| 100g                | Letter       | £6.46                                      | £6.77            | £6.65      | £8.86                                      | £9.17            | £9.05      |
| 100g                | Large letter | £7.10                                      | £7.56            | £7.45      | £9.50                                      | £9.87            | £9.85      |
| 200g                | Large letter | £7.52                                      | £8.21            | £8.06      | £9.92                                      | £10.52           | £10.46     |
| 300g                | Large letter | £7.93                                      | £8.85            | £8.68      | £10.33                                     | £11.16           | £11.08     |
| 400g                | Large letter | £8.35                                      | £9.50            | £9.29      | £10.75                                     | £11.81           | £11.69     |
| 500g                | Large letter | £8.76                                      | £10.14           | £9.91      | £11.16                                     | £12.45           | £12.31     |
| 500g                | Parcel       | £9.18                                      | £13.14           | £10.83     | £11.58                                     | £15.54           | £13.23     |
| 600g                | Parcel       | £9.57                                      | £13.69           | £11.45     | £11.97                                     | £16.09           | £13.85     |
| 700g                | Parcel       | £9.96                                      | £14.25           | £12.08     | £12.36                                     | £16.65           | £14.48     |
| 800g                | Parcel       | £10.35                                     | £14.80           | £12.70     | £12.75                                     | £17.20           | £15.10     |
| 900g                | Parcel       | £10.73                                     | £15.36           | £13.33     | £13.13                                     | £17.76           | £15.73     |
| 1kg                 | Parcel       | £11.12                                     | £15.91           | £13.96     | £13.52                                     | £18.31           | £16.36     |

Prices exclude surcharge and VAT. For surcharge level visit [royalmail.com/surcharges](https://royalmail.com/surcharges) \*VAT is payable at the zero rate for EU and ROW destinations.

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# International Business Tracked & Signed

Below are examples of prices by weight, format and zone:

| Average item weight | Format | Product with standard compensation         |                  |            | Product with extra compensation            |                  |            |
|---------------------|--------|--|------------------|------------|--|------------------|------------|
|                     |        | EU - 3-5 days<br>ROW Zone A & B - 6-7 days |                  |            | EU - 3-5 days<br>ROW Zone A & B - 6-7 days |                  |            |
|                     |        | EU*  | ROW Zone A (USA) | ROW Zone B | EU*  | ROW Zone A (USA) | ROW Zone B |
| 1.1kg               | Parcel | £11.51                                     | £16.46           | £14.58     | £13.91                                     | £18.86           | £16.98     |
| 1.2kg               | Parcel | £11.90                                     | £17.02           | £15.21     | £14.30                                     | £19.42           | £17.61     |
| 1.3kg               | Parcel | £12.28                                     | £17.57           | £15.83     | £14.68                                     | £19.97           | £18.23     |
| 1.4kg               | Parcel | £12.67                                     | £18.13           | £16.46     | £15.07                                     | £20.53           | £18.86     |
| 1.5kg               | Parcel | £13.06                                     | £18.68           | £17.08     | £15.46                                     | £21.08           | £19.48     |
| 1.6kg               | Parcel | £13.45                                     | £19.23           | £17.71     | £15.85                                     | £21.63           | £20.11     |
| 1.7kg               | Parcel | £13.83                                     | £19.79           | £18.33     | £16.23                                     | £22.19           | £20.73     |
| 1.8kg               | Parcel | £14.22                                     | £20.34           | £18.96     | £16.62                                     | £22.74           | £21.36     |
| 1.9kg               | Parcel | £14.61                                     | £20.90           | £19.58     | £17.01                                     | £23.30           | £21.98     |
| 2kg                 | Parcel | £15.00                                     | £21.45           | £20.21     | £17.40                                     | £23.85           | £22.61     |

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# International Business Tracked





# International Business Tracked

The table below shows our current rates for Tracked:

| Service  | Product code | Region           | Item format                                |                |  |                |  |                |
|--|--------------|------------------|--|----------------|--|----------------|--|----------------|
|  |              |                  | Letter                                     |                | Large Letter                               |                | Parcel                                     |                |
|  |              |                  | EU - 3-5 days<br>ROW Zone A & B - 6-7 days |                | EU - 3-5 days<br>ROW Zone A & B - 6-7 days |                | EU - 3-5 days<br>ROW Zone A & B - 6-7 days |                |
|  |              |                  | Price per item                             | Price per kilo | Price per item                             | Price per kilo | Price per item                             | Price per kilo |
| International Business Mail Tracked                            | MTI          | EU*              | £5.315                                     | £5.795         | £5.870                                     | £4.140         | N/A  | N/A            |
|  |              | ROW Zone A (USA) | £5.800                                     | £6.490         | £6.400                                     | £6.440         | N/A  | N/A            |
|  |              | ROW Zone B       | £5.710                                     | £6.205         | £6.310                                     | £6.155         | N/A  | N/A            |
| International Business Mail Tracked with extra compensation    | MTJ          | EU*              | £7.715                                     | £5.795         | £8.270                                     | £4.140         | N/A  | N/A            |
|  |              | ROW Zone A (USA) | £8.200                                     | £6.490         | £8.800                                     | £6.440         | N/A  | N/A            |
|  |              | ROW Zone B       | £8.110                                     | £6.205         | £8.710                                     | £6.155         | N/A  | N/A            |
| International Business Parcels Tracked                         | MP1          | EU*              | N/A  | N/A            | N/A  | N/A            | £6.125                                     | £3.875         |
|  |              | ROW Zone A (USA) | N/A  | N/A            | N/A  | N/A            | £7.450                                     | £5.540         |
|  |              | ROW Zone B       | N/A  | N/A            | N/A  | N/A            | £6.930                                     | £6.255         |
| International Business Parcels Tracked with extra compensation | MP4          | EU*              | N/A  | N/A            | N/A  | N/A            | £8.525                                     | £3.875         |
|  |              | ROW Zone A (USA) | N/A  | N/A            | N/A  | N/A            | £9.850                                     | £5.540         |
|  |              | ROW Zone B       | N/A  | N/A            | N/A  | N/A            | £9.330                                     | £6.255         |

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# International Business Tracked

Below are examples of prices by weight, format and zone:

| Average item weight | Format       | Product with standard compensation         |                  |            | Product with extra compensation            |                  |            |
|---------------------|--------------|--|------------------|------------|--|------------------|------------|
|                     |              | EU - 3-5 days<br>ROW Zone A & B - 6-7 days |                  |            | EU - 3-5 days<br>ROW Zone A & B - 6-7 days |                  |            |
|                     |              | EU*  | ROW Zone A (USA) | ROW Zone B | EU*  | ROW Zone A (USA) | ROW Zone B |
| 50g                 | Letter       | £5.60                                      | £6.12            | £6.02      | £8.00                                      | £8.52            | £8.42      |
| 100g                | Letter       | £5.89                                      | £6.45            | £6.33      | £8.29                                      | £8.85            | £8.73      |
| 100g                | Large letter | £6.28                                      | £7.04            | £6.93      | £8.68                                      | £9.44            | £9.33      |
| 200g                | Large letter | £6.70                                      | £7.69            | £7.54      | £9.10                                      | £10.09           | £9.94      |
| 300g                | Large letter | £7.11                                      | £8.33            | £8.16      | £9.51                                      | £10.73           | £10.56     |
| 400g                | Large letter | £7.53                                      | £8.98            | £8.77      | £9.93                                      | £11.38           | £11.17     |
| 500g                | Large letter | £7.94                                      | £9.62            | £9.39      | £10.34                                     | £12.02           | £11.79     |
| 500g                | Parcel       | £8.06                                      | £10.22           | £10.06     | £10.46                                     | £12.62           | £12.46     |
| 600g                | Parcel       | £8.45                                      | £10.77           | £10.68     | £10.85                                     | £13.17           | £13.08     |
| 700g                | Parcel       | £8.84                                      | £11.33           | £11.31     | £11.24                                     | £13.73           | £13.71     |
| 800g                | Parcel       | £9.23                                      | £11.88           | £11.93     | £11.63                                     | £14.28           | £14.33     |

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# International Business Tracked

Below are examples of prices by weight, format and zone:

| Average item weight | Format | Product with standard compensation         |                  |            | Product with extra compensation            |                  |            |
|---------------------|--------|--|------------------|------------|--|------------------|------------|
|                     |        | EU - 3-5 days<br>ROW Zone A & B - 6-7 days |                  |            | EU - 3-5 days<br>ROW Zone A & B - 6-7 days |                  |            |
|                     |        | EU*  | ROW Zone A (USA) | ROW Zone B | EU*  | ROW Zone A (USA) | ROW Zone B |
| 900g                | Parcel | £9.61                                      | £12.44           | £12.56     | £12.01                                     | £14.84           | £14.96     |
| 1kg                 | Parcel | £10.00                                     | £12.99           | £13.19     | £12.40                                     | £15.39           | £15.59     |
| 1.1kg               | Parcel | £10.39                                     | £13.54           | £13.81     | £12.79                                     | £15.94           | £16.21     |
| 1.2kg               | Parcel | £10.78                                     | £14.10           | £14.44     | £13.18                                     | £16.50           | £16.84     |
| 1.3kg               | Parcel | £11.16                                     | £14.65           | £15.06     | £13.56                                     | £17.05           | £17.46     |
| 1.4kg               | Parcel | £11.55                                     | £15.21           | £15.69     | £13.95                                     | £17.61           | £18.09     |
| 1.5kg               | Parcel | £11.94                                     | £15.76           | £16.31     | £14.34                                     | £18.16           | £18.71     |
| 1.6kg               | Parcel | £12.33                                     | £16.31           | £16.94     | £14.73                                     | £18.71           | £19.34     |
| 1.7kg               | Parcel | £12.71                                     | £16.87           | £17.56     | £15.11                                     | £19.27           | £19.96     |
| 1.8kg               | Parcel | £13.10                                     | £17.42           | £18.19     | £15.50                                     | £19.82           | £20.59     |
| 1.9kg               | Parcel | £13.49                                     | £17.98           | £18.81     | £15.89                                     | £20.38           | £21.21     |
| 2kg                 | Parcel | £13.88                                     | £18.53           | £19.44     | £16.28                                     | £20.93           | £21.84     |

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# International Business Signed



# International Business Signed

The table below shows our current rates for Signed:

| Service   | Product code | Region           | Item format                                |                |  |                |  |                |
|---|--------------|------------------|--|----------------|--|----------------|--|----------------|
|   |              |                  | Letter                                     |                | Large Letter                               |                | Parcel                                     |                |
|   |              |                  | EU - 3-5 days<br>ROW Zone A & B - 6-7 days |                | EU - 3-5 days<br>ROW Zone A & B - 6-7 days |                | EU - 3-5 days<br>ROW Zone A & B - 6-7 days |                |
|   |              |                  | Price per item                             | Price per kilo | Price per item                             | Price per kilo | Price per item                             | Price per kilo |
| International Business Mail Signed                            | MTM          | EU*              | £5.635                                     | £5.795         | £6.290                                     | £4.140         | N/A  | N/A            |
|   |              | ROW Zone A (USA) | N/A  | N/A            | N/A  | N/A            | N/A  | N/A            |
|   |              | ROW Zone B       | £5.830                                     | £6.205         | £6.430                                     | £6.155         | N/A  | N/A            |
| International Business Mail Signed with extra compensation    | MTN          | EU*              | £8.035                                     | £5.795         | £8.690                                     | £4.140         | N/A  | N/A            |
|   |              | ROW Zone A (USA) | N/A  | N/A            | N/A  | N/A            | N/A  | N/A            |
|   |              | ROW Zone B       | £8.230                                     | £6.205         | £8.830                                     | £6.155         | N/A  | N/A            |
| International Business Parcels Signed                         | MP5          | EU*              | N/A  | N/A            | N/A  | N/A            | £6.595                                     | £3.875         |
|   |              | ROW Zone A (USA) | N/A  | N/A            | N/A  | N/A            | N/A  | N/A            |
|   |              | ROW Zone B       | N/A  | N/A            | N/A  | N/A            | £7.050                                     | £6.255         |
| International Business Parcels Signed with extra compensation | MP6          | EU*              | N/A  | N/A            | N/A  | N/A            | £8.995                                     | £3.875         |
|   |              | ROW Zone A (USA) | N/A  | N/A            | N/A  | N/A            | N/A  | N/A            |
|   |              | ROW Zone B       | N/A  | N/A            | N/A  | N/A            | £9.450                                     | £6.255         |

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# International Business Signed

Below are examples of prices by weight, format and zone:

| Average item weight | Format       | Product with standard compensation         |                  |            | Product with extra compensation            |                  |            |
|---------------------|--------------|--|------------------|------------|--|------------------|------------|
|                     |              | EU - 3-5 days<br>ROW Zone A & B - 6-7 days |                  |            | EU - 3-5 days<br>ROW Zone A & B - 6-7 days |                  |            |
|                     |              | EU*  | ROW Zone A (USA) | ROW Zone B | EU*  | ROW Zone A (USA) | ROW Zone B |
| 50g                 | Letter       | £5.92                                      | N/A              | £6.14      | £8.32                                      | N/A              | £8.54      |
| 100g                | Letter       | £6.21                                      | N/A              | £6.45      | £8.61                                      | N/A              | £8.85      |
| 100g                | Large letter | £6.70                                      | N/A              | £7.05      | £9.10                                      | N/A              | £9.45      |
| 200g                | Large letter | £7.12                                      | N/A              | £7.66      | £9.52                                      | N/A              | £10.06     |
| 300g                | Large letter | £7.53                                      | N/A              | £8.28      | £9.93                                      | N/A              | £10.68     |
| 400g                | Large letter | £7.95                                      | N/A              | £8.89      | £10.35                                     | N/A              | £11.29     |
| 500g                | Large letter | £8.36                                      | N/A              | £9.51      | £10.76                                     | N/A              | £11.91     |
| 500g                | Parcel       | £8.53                                      | N/A              | £10.18     | £10.93                                     | N/A              | £12.58     |
| 600g                | Parcel       | £8.92                                      | N/A              | £10.80     | £11.32                                     | N/A              | £13.20     |
| 700g                | Parcel       | £9.31                                      | N/A              | £11.43     | £11.71                                     | N/A              | £13.83     |
| 800g                | Parcel       | £9.70                                      | N/A              | £12.05     | £12.10                                     | N/A              | £14.45     |

Prices exclude surcharge and VAT. For surcharge level visit [royalmail.com/surcharges](https://royalmail.com/surcharges) \*VAT is payable at the zero rate for EU and ROW destinations.

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# International Business Signed

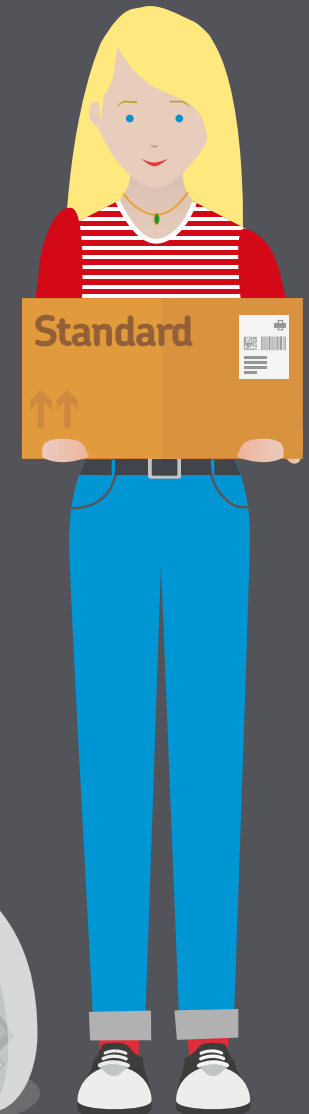
| Average item weight | Format | Product with standard compensation         |                  |            | Product with extra compensation            |                  |            |
|---------------------|--------|--|------------------|------------|--|------------------|------------|
|                     |        | EU - 3-5 days<br>ROW Zone A & B - 6-7 days |                  |            | EU - 3-5 days<br>ROW Zone A & B - 6-7 days |                  |            |
|                     |        | EU*  | ROW Zone A (USA) | ROW Zone B | EU*  | ROW Zone A (USA) | ROW Zone B |
| 900g                | Parcel | £10.08                                     | N/A              | £12.68     | £12.48                                     | N/A              | £15.08     |
| 1kg                 | Parcel | £10.47                                     | N/A              | £13.31     | £12.87                                     | N/A              | £15.71     |
| 1.1kg               | Parcel | £10.86                                     | N/A              | £13.93     | £13.26                                     | N/A              | £16.33     |
| 1.2kg               | Parcel | £11.25                                     | N/A              | £14.56     | £13.65                                     | N/A              | £16.96     |
| 1.3kg               | Parcel | £11.63                                     | N/A              | £15.18     | £14.03                                     | N/A              | £17.58     |
| 1.4kg               | Parcel | £12.02                                     | N/A              | £15.81     | £14.42                                     | N/A              | £18.21     |
| 1.5kg               | Parcel | £12.41                                     | N/A              | £16.43     | £14.81                                     | N/A              | £18.83     |
| 1.6kg               | Parcel | £12.80                                     | N/A              | £17.06     | £15.20                                     | N/A              | £19.46     |
| 1.7kg               | Parcel | £13.18                                     | N/A              | £17.68     | £15.58                                     | N/A              | £20.08     |
| 1.8kg               | Parcel | £13.57                                     | N/A              | £18.31     | £15.97                                     | N/A              | £20.71     |
| 1.9kg               | Parcel | £13.96                                     | N/A              | £18.93     | £16.36                                     | N/A              | £21.33     |
| 2kg                 | Parcel | £14.35                                     | N/A              | £19.56     | £16.75                                     | N/A              | £21.96     |

Prices exclude surcharge and VAT. For surcharge level visit [royalmail.com/surcharges](https://royalmail.com/surcharges) \*VAT is payable at the zero rate for EU and ROW destinations.

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# International Business Standard





# International Business Standard: Zero Sort and Zone Sort

|                     |                  | Priority               |                |                | Economy                  |                |                |
|---------------------|------------------|------------------------|----------------|----------------|--------------------------|----------------|----------------|
|                     |                  | Delivery aims†         |                |                | Delivery aims†           |                |                |
|                     |                  | Europe 3-5 days        |                |                | Europe 10-15 days        |                |                |
|                     |                  | Rest of World 6-7 days |                |                | Rest of World 6-12 weeks |                |                |
| Service             | Countries        | Product code           | Price per item | Price per kilo | Product code             | Price per item | Price per kilo |
| Zero Sort Base Rate | All countries    | WE1                    | £4.055         | £7.100         | WE3                      | £4.055         | £7.165         |
| Zone Sort Base Rate | EU*              | IE1                    | £2.485         | £3.150         | IE3                      | £2.485         | £4.145         |
|                     | ROW Zone A (USA) | IE1                    | £4.055         | £7.100         | IE3                      | £4.055         | £7.165         |
|                     | ROW Zone B       | IE1                    | £2.115         | £6.960         | IE3                      | £2.115         | £6.320         |

†All delivery aim figures are in working days, except where weeks are stated, and exclude day of posting and Bank Holidays.

\* VAT is payable at the zero rate for EU and ROW destinations. We have implemented a new Temporary Air Carrier Supplement to mitigate the increased air carrier costs. This is an additional cost, charged on the price per kilo for affected countries. To view the latest supplemental rates, please visit [royalmail.com/aircarriersupplements](https://royalmail.com/aircarriersupplements)

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## International Daily VRDs

| Daily Volume# | Discount |
|---------------|----------|
| 0-19          | 0%       |
| 20-99         | 1.5%     |
| >100          | 3%       |

# Discounts paid per posting per product code.

# International Business Standard: Zero Sort Country Priced Low Volume

See User Guide for further details of the qualification criteria for this option.

EU prices\*

| Service level | Priority              |                | Economy                 |                |
|---------------|-----------------------|----------------|-------------------------|----------------|
| Product code  | DE4                   |                | DE6                     |                |
| Delivery aims | 3-5 days <sup>†</sup> |                | 10-15 days <sup>†</sup> |                |
| Country       | Price per item        | Price per kilo | Price per item          | Price per kilo |
| Austria       | £2.480                | £1.250         | £2.480                  | £0.890         |
| Belgium       | £1.520                | £3.540         | £1.520                  | £3.430         |
| Bulgaria      | £1.280                | £3.320         | £1.280                  | £2.950         |
| Croatia       | £1.700                | £4.270         | £1.700                  | £4.160         |
| Cyprus        | £1.240                | £3.810         | £1.240                  | £3.600         |
| Czech Rep     | £1.280                | £3.560         | £1.280                  | £3.430         |
| Denmark       | £2.580                | £2.680         | £2.580                  | £2.480         |
| Estonia       | £1.490                | £3.780         | £1.490                  | £3.680         |
| Finland       | £1.570                | £4.590         | £1.570                  | £4.170         |
| France        | £2.080                | £1.390         | £2.080                  | £1.180         |
| Germany       | £1.560                | £2.800         | £1.560                  | £2.690         |
| Greece        | £1.570                | £4.530         | £1.570                  | £4.320         |
| Hungary       | £1.460                | £3.340         | £1.460                  | £3.120         |

<sup>†</sup> All delivery aim figures are in working days except where weeks are stated, and exclude day of posting. Prices exclude surcharge and VAT. For surcharge level visit [royalmail.com/surcharges](https://royalmail.com/surcharges)  
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# International Business Standard: Zero Sort Country Priced Low Volume

See User Guide for further details of the qualification criteria for this option.

## EU prices\*

| Service level   | Priority              |                | Economy                 |                |
|-----------------|-----------------------|----------------|-------------------------|----------------|
| Product code    | DE4                   |                | DE6                     |                |
| Delivery aims   | 3-5 days <sup>†</sup> |                | 10-15 days <sup>†</sup> |                |
| Country         | Price per item        | Price per kilo | Price per item          | Price per kilo |
| Ireland         | £2.000                | £3.720         | £2.000                  | £3.670         |
| Italy           | £1.470                | £3.580         | £1.470                  | £3.370         |
| Latvia          | £1.580                | £4.350         | £1.580                  | £4.140         |
| Lithuania       | £1.330                | £3.050         | £1.330                  | £2.950         |
| Luxembourg      | £1.470                | £3.690         | £1.470                  | £3.480         |
| Malta           | £1.270                | £5.290         | £1.270                  | £5.070         |
| Netherlands     | £1.420                | £2.840         | £1.420                  | £2.740         |
| Poland          | £1.590                | £3.410         | £1.590                  | £3.290         |
| Portugal        | £1.570                | £4.100         | £1.570                  | £4.000         |
| Romania         | £1.300                | £4.100         | £1.300                  | £3.900         |
| Slovak Republic | £1.310                | £4.430         | £1.310                  | £4.210         |
| Slovenia        | £1.600                | £3.830         | £1.600                  | £3.780         |
| Spain           | £1.410                | £3.050         | £1.410                  | £2.950         |
| Sweden          | £1.940                | £2.450         | £1.940                  | £2.240         |

<sup>†</sup> All delivery aim figures are in working days except where weeks are stated, and exclude day of posting. Prices exclude surcharge and VAT. For surcharge level visit [royalmail.com/surcharges](https://royalmail.com/surcharges)  
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# International Business Standard: Zero Sort Country Priced Low Volume

See User Guide for further details of the qualification criteria for this option.

## Rest of Europe prices

| Service level  | Priority              |                | Economy                 |                |
|----------------|-----------------------|----------------|-------------------------|----------------|
| Product code   | DE4                   |                | DE6                     |                |
| Delivery aims  | 3-5 days <sup>†</sup> |                | 10-15 days <sup>†</sup> |                |
| Country        | Price per item        | Price per kilo | Price per item          | Price per kilo |
| Gibraltar      | £1.360                | £4.510         | £1.360                  | £4.290         |
| Iceland        | £1.510                | £4.360         | £1.510                  | £4.310         |
| Norway         | £3.090                | £4.100         | £3.090                  | £3.570         |
| Russia         | £1.410                | £3.940         | £1.410                  | £3.720         |
| Switzerland    | £2.040                | £3.480         | £2.040                  | £3.270         |
| Turkey         | £1.450                | £3.350         | £1.450                  | £3.140         |
| Rest of Europe | £0.760                | £7.080         | £0.760                  | £6.880         |

<sup>†</sup> All delivery aim figures are in working days except where weeks are stated, and exclude day of posting. Prices exclude surcharge and VAT. For surcharge level visit [royalmail.com/surcharges](https://royalmail.com/surcharges)  
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# International Business Standard: Zero Sort Country Priced Low Volume

See User Guide for further details of the qualification criteria for this option.

## Rest of World prices

| Service level                     | Priority              |                | Economy        |                |
|-----------------------------------|-----------------------|----------------|----------------|----------------|
| Product code                      | DE4                   |                | DE6            |                |
| Delivery aims                     | 6-7 days <sup>†</sup> |                | 6-12 weeks     |                |
| Country                           | Price per item        | Price per kilo | Price per item | Price per kilo |
| <b>North America</b>              |                       |                |                |                |
| USA                               | £3.250                | £5.350         | £3.250         | £4.450         |
| Rest of North America             | £1.550                | £4.200         | £1.550         | £4.000         |
| <b>Middle East</b>                |                       |                |                |                |
| Israel                            | £1.610                | £4.230         | £1.610         | £3.850         |
| Saudi Arabia                      | £1.470                | £4.020         | £1.470         | £3.800         |
| UAE                               | £1.340                | £3.520         | £1.340         | £3.080         |
| Rest of Middle East               | £1.140                | £9.810         | £1.140         | £9.610         |
| <b>Far East &amp; Australasia</b> |                       |                |                |                |
| Australia                         | £1.510                | £5.820         | £1.510         | £3.440         |
| China                             | £1.090                | £3.880         | £1.090         | £3.360         |
| Hong Kong                         | £1.260                | £3.230         | £1.260         | £2.960         |

<sup>†</sup> All delivery aim figures are in working days except where weeks are stated, and exclude day of posting. Prices exclude surcharge and VAT. For surcharge level visit [royalmail.com/surcharges](https://royalmail.com/surcharges)  
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# International Business Standard: Zero Sort Country Priced Low Volume

## Rest of World prices

| Service level                      | Priority              |                | Economy        |                |
|------------------------------------|-----------------------|----------------|----------------|----------------|
| Product code                       | DE4                   |                | DE6            |                |
| Delivery aims                      | 6-7 days <sup>†</sup> |                | 6-12 weeks     |                |
| Country                            | Price per item        | Price per kilo | Price per item | Price per kilo |
| Japan                              | £1.610                | £4.240         | £1.610         | £4.020         |
| Malaysia                           | £1.310                | £3.420         | £1.310         | £3.200         |
| New Zealand                        | £1.480                | £7.210         | £1.480         | £4.410         |
| Singapore                          | £1.190                | £3.140         | £1.190         | £2.860         |
| South Korea                        | £1.230                | £3.250         | £1.230         | £2.920         |
| Taiwan                             | £1.310                | £3.470         | £1.310         | £3.030         |
| Rest of Far East & Australasia     | £1.180                | £7.070         | £1.180         | £6.870         |
| <b>Central &amp; South America</b> |                       |                |                |                |
| Argentina                          | £0.300                | £11.670        | N/a            | N/a            |
| Brazil                             | £1.380                | £4.180         | £1.380         | £3.850         |
| Mexico                             | £1.280                | £3.960         | £1.280         | £3.520         |
| Rest of Central & South America    | £1.160                | £10.030        | £1.160         | £9.830         |
| <b>Africa &amp; Asia</b>           |                       |                |                |                |
| India                              | £0.300                | £8.360         | N/A            | N/A            |
| Kenya                              | £0.300                | £9.200         | £0.300         | £8.760         |
| Nigeria                            | £0.300                | £10.260        | £0.300         | £9.820         |
| Pakistan                           | £0.300                | £8.920         | N/A            | N/A            |
| South Africa                       | £1.310                | £4.080         | £1.310         | £3.750         |
| Rest of Africa & Asia              | £0.300                | £9.640         | £0.300         | £9.440         |

<sup>†</sup> All delivery aim figures are in working days except where weeks are stated, and exclude day of posting. Prices exclude surcharge and VAT. For surcharge level visit [royalmail.com/surcharges](https://royalmail.com/surcharges)  
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# International Business Standard: Zero Sort Country Priced High Volume

This option is only available to customers who either:

- a) Mail a minimum quantity of 1,000 items internationally per posting or
  - b) Combine the overseas element with a UK pre-sorted service e.g. Advertising Mail, Business Mail and Publishing Mail to achieve the minimum of 1,000 items or
  - c) Are using our High Volume Parcels services e.g. Tracked High Volume or a pre-sorted parcels service that is collected by our Regional Distribution Centre (RDC) network
- See User Guide for further details of postings which qualify for this option.

## EU prices\*

| Service level  | Priority              |                | Economy                 |                |
|----------------|-----------------------|----------------|-------------------------|----------------|
| Product code   | DE1                   |                | DE3                     |                |
| Delivery aims  | 3-5 days <sup>†</sup> |                | 10-15 days <sup>†</sup> |                |
| Country        | Price per item        | Price per kilo | Price per item          | Price per kilo |
| Austria        | £2.330                | £1.250         | £2.330                  | £0.890         |
| Belgium        | £1.370                | £3.540         | £1.370                  | £3.430         |
| Bulgaria       | £1.130                | £3.320         | £1.130                  | £2.950         |
| Croatia        | £1.550                | £4.270         | £1.550                  | £4.160         |
| Cyprus         | £1.090                | £3.810         | £1.090                  | £3.600         |
| Czech Republic | £1.130                | £3.560         | £1.130                  | £3.430         |
| Denmark        | £2.430                | £2.680         | £2.430                  | £2.480         |
| Estonia        | £1.340                | £3.780         | £1.340                  | £3.680         |
| Finland        | £1.420                | £4.590         | £1.420                  | £4.170         |
| France         | £1.830                | £1.390         | £1.830                  | £1.180         |
| Germany        | £1.510                | £2.800         | £1.510                  | £2.690         |

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# International Business Standard: Zero Sort Country Priced High Volume

EU prices\* continued

| Service level   | Priority       |                | Economy        |                |
|-----------------|----------------|----------------|----------------|----------------|
| Product code    | DE1            |                | DE3            |                |
| Delivery aims   | 3-5 days†      |                | 10-15 days†    |                |
| Country         | Price per item | Price per kilo | Price per item | Price per kilo |
| Greece          | £1.420         | £4.530         | £1.420         | £4.320         |
| Hungary         | £1.310         | £3.340         | £1.310         | £3.120         |
| Ireland         | £1.850         | £3.720         | £1.850         | £3.670         |
| Italy           | £1.320         | £3.580         | £1.320         | £3.370         |
| Latvia          | £1.430         | £4.350         | £1.430         | £4.140         |
| Lithuania       | £1.180         | £3.050         | £1.180         | £2.950         |
| Luxembourg      | £1.320         | £3.690         | £1.320         | £3.480         |
| Malta           | £1.120         | £5.290         | £1.120         | £5.070         |
| Netherlands     | £1.270         | £2.840         | £1.270         | £2.740         |
| Poland          | £1.440         | £3.410         | £1.440         | £3.290         |
| Portugal        | £1.420         | £4.100         | £1.420         | £4.000         |
| Romania         | £1.150         | £4.100         | £1.150         | £3.900         |
| Slovak Republic | £1.160         | £4.430         | £1.160         | £4.210         |
| Slovenia        | £1.450         | £3.830         | £1.450         | £3.780         |
| Spain           | £1.260         | £3.050         | £1.260         | £2.950         |
| Sweden          | £1.790         | £2.450         | £1.790         | £2.240         |

† All delivery aim figures are in working days except where weeks are stated, and exclude day of posting. Prices exclude surcharge and VAT. For surcharge level visit [royalmail.com/surcharges](https://royalmail.com/surcharges)  
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# International Business Standard: Zero Sort Country Priced High Volume

This option is only available to customers who either:

- a) Mail a minimum quantity of 1,000 items internationally per posting or
- b) Combine the overseas element with a UK pre-sorted service e.g. Advertising Mail, Business Mail and Publishing Mail to achieve the minimum of 1,000 items or
- c) Are using our High Volume Parcels services e.g. Tracked High Volume or a pre-sorted parcels service that is collected by our Regional Distribution Centre (RDC) network

See User Guide for further details of postings which qualify for this option.

## Rest of Europe prices

| Service level  | Priority              |                | Economy                 |                |
|----------------|-----------------------|----------------|-------------------------|----------------|
| Product code   | DE1                   |                | DE3                     |                |
| Delivery aims  | 3-5 days <sup>†</sup> |                | 10-15 days <sup>†</sup> |                |
| Country        | Price per item        | Price per kilo | Price per item          | Price per kilo |
| Gibraltar      | £1.210                | £4.510         | £1.210                  | £4.290         |
| Iceland        | £1.360                | £4.360         | £1.360                  | £4.310         |
| Norway         | £2.940                | £4.100         | £2.940                  | £3.570         |
| Russia         | £1.260                | £3.940         | £1.260                  | £3.720         |
| Switzerland    | £1.890                | £3.480         | £1.890                  | £3.270         |
| Turkey         | £1.300                | £3.350         | £1.300                  | £3.140         |
| Rest of Europe | £0.610                | £7.080         | £0.610                  | £6.880         |

<sup>†</sup> All delivery aim figures are in working days except where weeks are stated, and exclude day of posting. Prices exclude surcharge and VAT. For surcharge level visit [royalmail.com/surcharges](https://royalmail.com/surcharges)

VAT is payable at the zero rate for EU and ROW destinations.

We have implemented a new Temporary Air Carrier Supplement to mitigate the increased air carrier costs. This is an additional cost, charged on the price per kilo for affected countries. To view the latest supplemental rates, please visit [royalmail.com/aircarriersupplements](https://royalmail.com/aircarriersupplements)

At the time of going to print this document is based on the Government's current advice, that the UK is leaving the EU Customs Union on 31st December 2020. For items being sent to the EU, the VAT treatment is expected to change to zero rated (currently they are subject to VAT at 20%) These rules may be subject to change. Please keep up to date at [royalmail.com/prices2021](https://royalmail.com/prices2021)

# International Business Standard: Zero Sort Country Priced High Volume

This option is only available to customers who either:

- a) Mail a minimum quantity of 1,000 items internationally per posting or
- b) Combine the overseas element with a UK pre-sorted service e.g. Advertising Mail, Business Mail and Publishing Mail to achieve the minimum of 1,000 items or
- c) Are using our High Volume Parcels services e.g. Tracked High Volume or a pre-sorted parcels service that is collected by our Regional Distribution Centre (RDC) network

See User Guide for further details of postings which qualify for this option.

## Rest of World prices

| Service level                     | Priority              |                | Economy        |                |
|-----------------------------------|-----------------------|----------------|----------------|----------------|
| Product code                      | DE1                   |                | DE3            |                |
| Delivery aims                     | 6-7 days <sup>†</sup> |                | 6-12 weeks     |                |
| Country                           | Price per item        | Price per kilo | Price per item | Price per kilo |
| <b>North America</b>              |                       |                |                |                |
| USA                               | £3.150                | £5.350         | £3.150         | £4.450         |
| Rest of North America             | £1.400                | £4.200         | £1.400         | £4.000         |
| <b>Middle East</b>                |                       |                |                |                |
| Israel                            | £1.460                | £4.230         | £1.460         | £3.850         |
| Saudi Arabia                      | £1.320                | £4.020         | £1.320         | £3.800         |
| UAE                               | £1.190                | £3.520         | £1.190         | £3.080         |
| Rest of Middle East               | £0.990                | £9.810         | £0.990         | £9.610         |
| <b>Far East &amp; Australasia</b> |                       |                |                |                |
| Australia                         | £1.360                | £5.820         | £1.360         | £3.440         |
| China                             | £0.940                | £3.880         | £0.940         | £3.360         |
| Hong Kong                         | £1.110                | £3.230         | £1.110         | £2.960         |

<sup>†</sup> All delivery aim figures are in working days except where weeks are stated, and exclude day of posting.

Prices exclude surcharge and VAT.

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# International Business Standard: Zero Sort Country Priced High Volume

Rest of World prices continued

| Service level                      | Priority              |                | Economy        |                |
|------------------------------------|-----------------------|----------------|----------------|----------------|
| Product code                       | DE1                   |                | DE3            |                |
| Delivery aims                      | 6-7 days <sup>†</sup> |                | 6-12 weeks     |                |
| Country                            | Price per item        | Price per kilo | Price per item | Price per kilo |
| Japan                              | £1.460                | £4.240         | £1.460         | £4.020         |
| Malaysia                           | £1.160                | £3.420         | £1.160         | £3.200         |
| New Zealand                        | £1.330                | £7.210         | £1.330         | £4.410         |
| Singapore                          | £1.040                | £3.140         | £1.040         | £2.860         |
| South Korea                        | £1.080                | £3.250         | £1.080         | £2.920         |
| Taiwan                             | £1.160                | £3.470         | £1.160         | £3.030         |
| Rest of Far East & Australasia     | £1.030                | £7.070         | £1.030         | £6.870         |
| <b>Central &amp; South America</b> |                       |                |                |                |
| Argentina                          | £0.150                | £11.670        | N/A            | N/A            |
| Brazil                             | £1.230                | £4.180         | £1.230         | £3.850         |
| Mexico                             | £1.130                | £3.960         | £1.130         | £3.520         |
| Rest of Central & South America    | £1.010                | £10.030        | £1.010         | £9.830         |
| <b>Africa &amp; Asia</b>           |                       |                |                |                |
| India                              | £0.150                | £8.360         | N/A            | N/A            |
| Kenya                              | £0.150                | £9.200         | £0.150         | £8.760         |
| Nigeria                            | £0.150                | £10.260        | £0.150         | £9.820         |
| Pakistan                           | £0.150                | £8.920         | N/A            | N/A            |
| South Africa                       | £1.160                | £4.080         | £1.160         | £3.750         |
| Rest of Africa & Asia              | £0.150                | £9.640         | £0.150         | £9.440         |

<sup>†</sup> All delivery aim figures are in working days, except where weeks are stated, and exclude day of posting.

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Help and advice



# Help & advice

If you have any questions about these services, please contact either your account manager or visit [royalmail.com/business/international/services](https://royalmail.com/business/international/services)  
Although correct at the date this booklet went to print, from time to time services may be added to, changed or withdrawn.

You may also be interested in:

Our International Business Parcels Returns service makes it easier for your customers to return unwanted goods to you from abroad. Please visit [royalmail.com/internationalbusinessparcelsreturns](https://royalmail.com/internationalbusinessparcelsreturns)