

Subscription Mail Rate card: January 2020

Low Sort Mailmark

Table 1 – Full prices and per gram increments

Format	Weight	1st Class		2nd Class	
		Full Price	Per Gram Increment	Full Price	Per Gram Increment
Large Letter Mailmark	0-100g	63.3p	n/a	44.1p	n/a
	101-250g	69.5p	n/a	56.7p	n/a
	251-750g	69.5p	0.1812p	57.9p	0.1550p

Prices in this table exclude VAT, which is charged at the standard rate.

Table 2 – Product Codes

Product Code	Format	Delivery Speed	
		1st Class	2nd Class
	Large Letter Mailmark	PQC	PQD

Table 3 – Sortation and machine-readable discounts

Format	Weight	1st Class	2nd Class
		Discount	Discount
Large Letter Mailmark	0-100g	10.38%	10.00%
	101-250g	10.40%	10.00%
	251-750g	10.50%	9.30%

Table 4 – Volume Related Discounts (VRDs)*

Format	Number of Direct Items	1st Class and 2nd Class
		Mailmark
Large Letter	2,000-9,999	0.00%
	10,000-19,999	1.00%
	20,000-39,999	2.50%
	40,000-59,999	4.00%
	60,000 +	4.50%

*Volume Related Discounts for direct items are based on total daily volumes over multiple sales order lines providing all items are posted on the same day; posted from the same posting location (site); posted via the same product, format and magazine code, and only applies to direct items (residue items are not counted towards the calculation).

