



International Business
Mail effective from
31st March 2014
Rate Card



International Business Mail

International Business Mail is a service with a range of sorting and delivery options which covers Letters, Large Letters (previously known as Flats) and a mixture of post, (which includes parcels). All these are described in the International Business Mail User Guide.

Pricing your mail

Once you have selected the options you wish to use, calculate the price using the tables on the following pages.

For more information about International Business Mail and to view the User Guide, please visit www.royalmail.com/internationalbusinessmail

Four easy steps to calculate your postage cost.

For each pricing option:

- Multiply the number of items by the price per item
- Multiply the total weight (excluding the bag weight) by the price per kg
- Add these two amounts together
- You then need to add the cost of any supplementary services if using Zero Sort Premium.

International Business Mail

Mixed rates

Service	Countries	Priority Delivery aim† Europe 3-5 days Rest of World 5-7 days				Economy Delivery aim† Europe 10-15 days Rest of World 6-12 weeks		
		Product Code	Price per kilo	Price per kilo	Add-ons	Product Code	Price per item	Price per kilo
Zero Sort Premium	All countries*	N/A	£0.670	£7.000	Yes	N/A	N/A	N/A
Zero Sort Base Rate	All countries*	WW1	£0.600	£7.000	No	WW3	£0.560	£6.000
Zero Sort Machineable	All countries*	WW4	£0.560	£7.000	No	WW6	£0.540	£6.000
Zone Sort Base Rate	EU*	OZ1	£0.590	£6.700	No	OZ3	£0.545	£5.700
	Rest of World	OZ1	£0.630	£7.000	No	OZ3	£0.560	£6.000
Zone Sort Machineable	EU*	OZ4	£0.545	£6.700	No	OZ6	£0.525	£5.700
	Rest of World	OZ4	£0.560	£7.000	No	OZ6	£0.540	£6.000

† All delivery aim figures are in working days, except where weeks are stated, and exclude day of posting and Bank Holidays.

* VAT will be charged to EU countries for Zero Sort Premium and Zone Sort. Zero Sort will incur VAT on all mail at the standard rate.

Zero Sort Premium add-on services

Add-on services**	Price	
Indicia application. All or any combination of Printed Postage Impression (PPI) airmail indicator and UK return address.	Machineable items	£0.01 per item
	Non-machineable items	£0.04 per item
Departmental reporting	£50 per annum	£0.01 per item

**All add-on services will incur VAT at the standard rate.

International Business Mail Letters

Zero Sort and Zone Sort rates

		Priority Delivery aims† Europe 3-5 days Rest of World 5-7 days			Economy Delivery aims† Europe 10-15 days Rest of World 6-12 weeks		
Service	Countries	Product Code	Price per item	Price per kilo	Product Code	Price per kilo	Price per kilo
Zero Sort Base Rate	All countries*	WP1	£0.490	£6.800	WP3	£0.475	£5.700
Zero Sort Machineable	All countries*	WP4	£0.475	£6.800	WP6	£0.470	£5.700
Zone Sort Base Rate	EU*	IP1	£0.465	£6.300	IP3	£0.450	£5.200
	Rest of World	IP1	£0.490	£6.800	IP3	£0.475	£5.700
Zone Sort Machineable	EU*	IP4	£0.450	£6.300	IP6	£0.445	£5.200
	Rest of World	IP4	£0.475	£6.800	IP6	£0.470	£5.700

† All delivery aim figures are in working days, except where weeks are stated, and exclude day of posting and Bank Holidays.

* VAT will be charged to EU countries for Zone Sort. Zero Sort will incur VAT on all mail at the standard rate.

International Business Mail Letters

Country Sort Low Volume rates

Minimum posting quantity of 1,000 items per mailing into a mail centre.
See User Guide for further details of the qualification criteria for this option.

Western Europe prices

Service level	Priority		Economy	
Product code	DP4		DP6	
Delivery aims	3-5 days [†]		10-15 days [†]	
Country	Price per item	Price per kilo	Price per item	Price per kilo
Austria*	£0.430	£7.550	£0.430	£7.400
Belgium*	£0.470	£3.700	£0.470	£3.540
Denmark*	£0.720	£5.350	£0.720	£4.215
Finland*	£0.485	£4.400	£0.485	£3.435
France*	£0.460	£4.100	£0.460	£4.000
Germany*	£0.350	£7.200	£0.350	£6.795
Greece*	£0.520	£6.560	£0.520	£6.350
Iceland	£0.470	£3.900	£0.470	£3.850
Ireland*	£0.520	£1.300	£0.520	£1.250
Italy*	£0.450	£6.700	£0.450	£6.600
Luxembourg*	£0.480	£4.790	£0.480	£4.475
Netherlands*	£0.350	£3.550	£0.350	£3.435
Norway	£0.680	£8.100	£0.680	£6.800
Portugal*	£0.440	£4.790	£0.440	£4.475
Spain*	£0.350	£3.820	£0.350	£3.660
Sweden*	£0.460	£4.850	£0.460	£4.800
Switzerland	£0.500	£6.300	£0.500	£5.620

[†] All delivery aim figures are in working days, except where weeks are stated, and exclude day of posting

* Denotes EU countries that are liable for VAT at the standard rate.

International Business Mail Letters

Country Sort Low Volume rates

Minimum posting quantity of 1,000 items per mailing into a mail centre.
See User Guide for further details of the qualification criteria for this option.

Rest of Europe prices

Service level	Priority		Economy	
Product code	DP4		DP6	
Delivery aims	3-5 days [†]		10-15 days [†]	
Country	Price per item	Price per kilo	Price per item	Price per kilo
Bulgaria*	£0.290	£6.460	£0.290	£5.725
Croatia*	£0.100	£6.770	£0.100	£6.455
Cyprus*	£0.340	£4.010	£0.340	£3.800
Czech Republic*	£0.380	£4.010	£0.380	£3.695
Estonia*	£0.390	£4.270	£0.390	£4.060
Gibraltar	£0.100	£6.770	£0.100	£6.455
Hungary*	£0.410	£4.120	£0.410	£3.850
Latvia*	£0.430	£5.420	£0.430	£5.205
Lithuania*	£0.460	£4.480	£0.460	£4.320
Malta*	£0.330	£4.690	£0.330	£4.320
Poland*	£0.335	£3.350	£0.335	£3.225
Romania*	£0.420	£4.480	£0.420	£3.955
Russia	£0.300	£6.930	£0.300	£6.715
Slovak Republic*	£0.450	£5.000	£0.450	£4.650
Slovenia*	£0.330	£3.800	£0.330	£3.435
Turkey	£0.100	£7.190	£0.100	£6.765
Rest of Europe	£0.100	£6.700	£0.100	£6.200

[†] All delivery aim figures are in working days, except where weeks are stated, and exclude day of posting

* Denotes EU countries that are liable for VAT at the standard rate.

International Business Mail Letters

Country Sort Low Volume rates

Minimum posting quantity of 1,000 items per mailing into a mail centre.
See User Guide for further details of the qualification criteria for this option.

Rest of World prices

Service level	Priority		Economy	
Product code	DP4		DP6	
Delivery aims	5-7 days [†]		6-12 weeks	
Country	Price per item	Price per kilo	Price per item	Price per kilo
North America				
USA	£0.345	£3.780	£0.345	£3.350
Rest of North America	£0.420	£4.270	£0.410	£3.920
Middle East				
Israel	£0.470	£4.500	£0.470	£3.750
Saudi Arabia	£0.100	£6.560	£0.100	£6.245
UAE	£0.100	£6.550	£0.100	£6.400
Rest of Middle East	£0.100	£6.490	£0.100	£6.100
Far East & Australasia				
Australia	£0.410	£7.280	£0.410	£4.370
China	£0.320	£6.100	£0.320	£4.400
Hong Kong	£0.300	£3.100	£0.300	£2.810
Japan	£0.460	£4.450	£0.460	£4.150
Malaysia	£0.100	£6.980	£0.100	£6.660
New Zealand	£0.450	£7.030	£0.450	£3.645
Singapore	£0.330	£3.680	£0.330	£3.225
South Korea	£0.100	£7.400	£0.100	£6.870
Taiwan	£0.100	£7.400	£0.100	£6.870
Rest of Far East & Australasia	£0.100	£7.320	£0.100	£6.600

[†] All delivery aim figures are in working days, except where weeks are stated, and exclude day of posting

International Business Mail Letters Country Sort Low Volume rates

Minimum posting quantity of 1,000 items per mailing into a mail centre.
See User Guide for further details of the qualification criteria for this option.

Rest of World prices continued

Service level	Priority		Economy	
Product code	DP4		DP6	
Delivery aims	5-7 days [†]		6-12 weeks	
Country	Price per item	Price per kilo	Price per item	Price per kilo
Central & South America				
Argentina	£0.100	£7.500	£0.100	£6.870
Brazil	£0.100	£7.400	£0.100	£6.765
Mexico	£0.100	£7.340	£0.100	£6.715
Rest of Central & South America	£0.100	£7.420	£0.100	£6.600
Africa & Asia				
India	£0.100	£6.880	£0.100	£6.715
Kenya	£0.100	£7.500	£0.100	£6.975
Nigeria	£0.100	£7.500	£0.100	£6.975
Pakistan	£0.100	£7.500	£0.100	£6.975
South Africa	£0.100	£7.290	£0.100	£6.765
Rest of Africa & Asia	£0.100	£7.420	£0.100	£6.700

[†] All delivery aim figures are in working days, except where weeks are stated, and exclude day of posting

International Business Mail Letters Country Sort High Volume rates

Minimum posting quantity of 4,000 items per mailing into a regional distribution centre.

This option is only available to customers who either:

- a) Mail a minimum quantity of 4,000 items internationally per posting, or
- b) Combine the overseas element with a UK pre-sorted service eg:
Advertising Mail, Business Mail and Publishing Mail.

See User Guide for further details of the qualification criteria for this option.

Western Europe prices

Service level	Priority		Economy	
Product code	DP1		DP3	
Delivery aims	3-5 days [†]		10-15 days [†]	
Country	Price per item	Price per kilo	Price per item	Price per kilo
Austria*	£0.390	£7.550	£0.390	£7.400
Belgium*	£0.430	£3.700	£0.430	£3.540
Denmark*	£0.680	£5.350	£0.680	£4.215
Finland*	£0.445	£4.400	£0.445	£3.435
France*	£0.420	£4.100	£0.420	£4.000
Germany*	£0.310	£7.200	£0.310	£6.795
Greece*	£0.480	£6.560	£0.480	£6.350
Iceland	£0.430	£3.900	£0.430	£3.850
Ireland*	£0.480	£1.300	£0.480	£1.250
Italy*	£0.410	£6.700	£0.410	£6.600
Luxembourg*	£0.440	£4.790	£0.440	£4.475
Netherlands*	£0.310	£3.550	£0.310	£3.435
Norway	£0.640	£8.100	£0.640	£6.800
Portugal*	£0.400	£4.790	£0.400	£4.475
Spain*	£0.310	£3.820	£0.310	£3.660
Sweden*	£0.420	£4.850	£0.420	£4.800
Switzerland	£0.460	£6.300	£0.460	£5.620

[†] All delivery aim figures are in working days, except where weeks are stated, and exclude day of posting

* Denotes EU countries that are liable for VAT at the standard rate.

International Business Mail Letters Country Sort High Volume rates

Minimum posting quantity of 4,000 items per mailing into a regional distribution centre.

This option is only available to customers who either:

- a) Mail a minimum quantity of 4,000 items internationally per posting, or
- b) Combine the overseas element with a UK pre-sorted service eg:
Advertising Mail, Business Mail and Publishing Mail.

See User Guide for further details of the qualification criteria for this option.

Rest of Europe prices

Service level	Priority		Economy	
Product code	DP1		DP3	
Delivery aims	3-5 days [†]		10-15 days [†]	
Country	Price per item	Price per kilo	Price per item	Price per kilo
Bulgaria*	£0.250	£6.460	£0.250	£5.725
Croatia*	£0.060	£6.770	£0.060	£6.455
Cyprus*	£0.300	£4.010	£0.300	£3.800
Czech Republic*	£0.340	£4.010	£0.340	£3.695
Estonia*	£0.350	£4.270	£0.350	£4.060
Gibraltar	£0.060	£6.770	£0.060	£6.455
Hungary*	£0.370	£4.120	£0.370	£3.850
Latvia*	£0.390	£5.420	£0.390	£5.205
Lithuania*	£0.420	£4.480	£0.420	£4.320
Malta*	£0.290	£4.690	£0.290	£4.320
Poland*	£0.295	£3.350	£0.295	£3.225
Romania*	£0.380	£4.480	£0.380	£3.955
Russia	£0.260	£6.930	£0.260	£6.715
Slovak Republic*	£0.410	£5.000	£0.410	£4.650
Slovenia*	£0.290	£3.800	£0.290	£3.435
Turkey	£0.060	£7.190	£0.060	£6.765
Rest of Europe	£0.060	£6.700	£0.060	£6.200

[†] All delivery aim figures are in working days, except where weeks are stated, and exclude day of posting

* Denotes EU countries that are liable for VAT at the standard rate.

International Business Mail Letters Country Sort High Volume rates

Minimum posting quantity of 4,000 items per mailing into a regional distribution centre.

This option is only available to customers who either:

- a) Mail a minimum quantity of 4,000 items internationally per posting, or
- b) Combine the overseas element with a UK pre-sorted service eg: Advertising Mail, Business Mail and Publishing Mail.

See User Guide for further details of the qualification criteria for this option.

Rest of World prices

Service level	Priority		Economy	
Product code	DP1		DP3	
Delivery aims	5-7 days [†]		6-12 weeks	
Country	Price per item	Price per kilo	Price per item	Price per kilo
North America				
USA	£0.305	£3.780	£0.305	£3.350
Rest of North America	£0.380	£4.270	£0.370	£3.920
Middle East				
Israel	£0.430	£4.500	£0.430	£3.750
Saudi Arabia	£0.060	£6.560	£0.060	£6.245
UAE	£0.060	£6.550	£0.060	£6.400
Rest of Middle East	£0.060	£6.490	£0.060	£6.100
Far East & Australasia				
Australia	£0.370	£7.280	£0.370	£4.370
China	£0.280	£6.100	£0.280	£4.400
Hong Kong	£0.260	£3.100	£0.260	£2.810
Japan	£0.420	£4.450	£0.420	£4.150
Malaysia	£0.060	£6.980	£0.060	£6.660
New Zealand	£0.410	£7.030	£0.410	£3.645
Singapore	£0.290	£3.680	£0.290	£3.225
South Korea	£0.060	£7.400	£0.060	£6.870
Taiwan	£0.060	£7.400	£0.060	£6.870
Rest of Far East & Australasia	£0.060	£7.320	£0.060	£6.600

[†] All delivery aim figures are in working days, except where weeks are stated, and exclude day of posting

International Business Mail Letters Country Sort High Volume rates

Minimum posting quantity of 4,000 items per mailing into a regional distribution centre.

This option is only available to customers who either:

- a) Mail a minimum quantity of 4,000 items internationally per posting, or
- b) Combine the overseas element with a UK pre-sorted service eg: Advertising Mail, Business Mail and Publishing Mail.

See User Guide for further details of the qualification criteria for this option.

Rest of World prices continued

Service level	Priority		Economy	
Product code	DP1		DP3	
Delivery aims	5-7 days [†]		6-12 weeks	
Country	Price per item	Price per kilo	Price per item	Price per kilo
Central & South America				
Argentina	£0.060	£7.500	£0.060	£6.870
Brazil	£0.060	£7.400	£0.060	£6.765
Mexico	£0.060	£7.340	£0.060	£6.715
Rest of Central & South America	£0.060	£7.420	£0.060	£6.600
Africa & Asia				
India	£0.060	£6.880	£0.060	£6.715
Kenya	£0.060	£7.500	£0.060	£6.975
Nigeria	£0.060	£7.500	£0.060	£6.975
Pakistan	£0.060	£7.500	£0.060	£6.975
South Africa	£0.060	£7.290	£0.060	£6.765
Rest of Africa & Asia	£0.060	£7.420	£0.060	£6.700

[†] All delivery aim figures are in working days, except where weeks are stated, and exclude day of posting

International Business Mail Letters – Max Sort (previously known as Destination Sort)

Please note the minimum weight for a direct bag to a destination is 1.5kg.

For further details about this service please visit www.royalmail.com/internationalbusinessmail

Western Europe prices

Service level	Priority		Economy	
Product code	PS5		PS6	
Delivery aims	3-5 days [†]		10-15 days [†]	
Country	Price per item	Price per kilo	Price per item	Price per kilo
Austria*	£0.330	£7.550	£0.330	£7.400
Belgium*	£0.370	£3.700	£0.370	£3.540
Denmark*	£0.620	£5.350	£0.620	£4.215
Finland*	£0.385	£4.400	£0.385	£3.435
France*	£0.360	£4.100	£0.360	£4.000
Germany*	£0.250	£7.200	£0.250	£6.795
Greece*	£0.420	£6.560	£0.420	£6.350
Iceland	£0.370	£3.900	£0.370	£3.850
Ireland*	£0.420	£1.300	£0.420	£1.250
Italy*	£0.350	£6.700	£0.350	£6.600
Luxembourg*	£0.380	£4.790	£0.380	£4.475
Netherlands*	£0.250	£3.550	£0.250	£3.435
Norway	£0.580	£8.100	£0.580	£6.800
Portugal*	£0.340	£4.790	£0.340	£4.475
Spain*	£0.250	£3.820	£0.250	£3.660
Sweden*	£0.360	£4.850	£0.360	£4.800
Switzerland	£0.400	£6.300	£0.400	£5.620

[†] All delivery aim figures are in working days, except where weeks are stated, and exclude day of posting

* Denotes EU countries that are liable for VAT at the standard rate.

International Business Mail Letters – Max Sort (previously known as Destination Sort)

Please note the minimum weight for a direct bag to a destination is 1.5kg.

For further details about this service please visit www.royalmail.com/internationalbusinessmail

Rest of Europe prices

Service Level	Priority		Economy	
Product Code	PS5		PS6	
Delivery aims	3–5 days [†]		10–15 days [†]	
Country	Price per item	Price per kilo	Price per item	Price per kilo
Bulgaria*	£0.190	£6.460	£0.190	£5.725
Croatia*	£0.000	£6.770	£0.000	£6.455
Cyprus*	£0.240	£4.010	£0.240	£3.800
Czech Republic*	£0.280	£4.010	£0.280	£3.695
Estonia*	£0.290	£4.270	£0.290	£4.060
Gibraltar	£0.000	£6.770	£0.000	£6.455
Hungary*	£0.310	£4.120	£0.310	£3.850
Latvia*	£0.330	£5.420	£0.330	£5.205
Lithuania*	£0.360	£4.480	£0.360	£4.320
Malta*	£0.230	£4.690	£0.230	£4.320
Poland*	£0.235	£3.350	£0.235	£3.225
Romania*	£0.320	£4.480	£0.320	£3.955
Russia	£0.200	£6.930	£0.200	£6.715
Slovak Republic*	£0.350	£5.000	£0.350	£4.650
Slovenia*	£0.230	£3.800	£0.230	£3.435
Turkey	£0.000	£7.190	£0.000	£6.765
Rest of Europe	£0.000	£6.700	£0.000	£6.200

[†] All delivery aim figures are in working days, except where weeks are stated, and exclude day of posting

* Denotes EU countries that are liable for VAT at the standard rate.

International Business Mail Letters – Max Sort (previously known as Destination Sort)

Please note the minimum weight for a direct bag to a destination is 1.5kg.

For further details about this service please visit www.royalmail.com/internationalbusinessmail

Rest of World prices

Service level	Priority		Standard		Economy	
Product code	PS5		PSA		PS6	
Delivery aims	5-7 days [†]		14-21 days [†]		6-12 weeks	
Country	Price per item	Price per kilo	Price per item	Price per kilo	Price per item	Price per kilo
North America						
USA	£0.245	£3.780	£0.245	£3.500	£0.245	£3.350
Rest of North America	£0.320	£4.270	£0.320	£4.160	£0.310	£3.920
Middle East						
Israel	£0.370	£4.500	£0.390	£3.860	£0.370	£3.750
Saudi Arabia	£0.000	£6.560	£0.000	£6.410	£0.000	£6.245
UAE	£0.000	£6.550	£0.000	£6.500	£0.000	£6.400
Rest of Middle East	£0.000	£6.490	£0.000	£6.300	£0.000	£6.100
Far East & Australasia						
Australia	£0.310	£7.280	£0.330	£6.550	£0.310	£4.370
China	£0.220	£6.100	£0.230	£4.450	£0.220	£4.400
Hong Kong	£0.200	£3.100	£0.200	£2.920	£0.200	£2.810
Japan	£0.360	£4.450	£0.390	£4.370	£0.360	£4.150
Malaysia	£0.000	£6.980	£0.000	£6.670	£0.000	£6.660
New Zealand	£0.350	£7.030	£0.340	£5.940	£0.350	£3.645
Singapore	£0.230	£3.680	£0.230	£3.340	£0.230	£3.225
South Korea	£0.000	£7.400	£0.000	£7.290	£0.000	£6.870
Taiwan	£0.000	£7.400	£0.000	£7.290	£0.000	£6.870
Rest of Far East & Australasia	£0.000	£7.320	£0.000	£7.000	£0.000	£6.600

[†] All delivery aim figures are in working days, except where weeks are stated, and exclude day of posting

International Business Mail Letters – Max Sort (previously known as Destination Sort)

Please note the minimum weight for a direct bag to a destination is 1.5kg.

For further details about this service please visit www.royalmail.com/internationalbusinessmail

Rest of World prices continued

Service level	Priority		Standard		Economy	
Product code	PS5		PSA		PS6	
Delivery aims	5-7 days [†]		14-21 days [†]		6-12 weeks	
Country	Price per item	Price per kilo	Price per item	Price per kilo	Price per item	Price per kilo

Central & South America

Argentina	£0.000	£7.500	£0.000	£7.290	£0.000	£6.870
Brazil	£0.000	£7.400	£0.000	£7.240	£0.000	£6.765
Mexico	£0.000	£7.340	£0.000	£7.240	£0.000	£6.715
Rest of Central & South America	£0.000	£7.420	£0.000	£7.000	£0.000	£6.600

Africa & Asia

India	£0.000	£6.880	£0.000	£6.770	£0.000	£6.715
Kenya	£0.000	£7.500	£0.000	£7.290	£0.000	£6.975
Nigeria	£0.000	£7.500	£0.000	£7.290	£0.000	£6.975
Pakistan	£0.000	£7.500	£0.000	£7.290	£0.000	£6.975
South Africa	£0.000	£7.290	£0.000	£6.980	£0.000	£6.765
Rest of Africa & Asia	£0.000	£7.420	£0.000	£7.000	£0.000	£6.700

[†] All delivery aim figures are in working days, except where weeks are stated, and exclude day of posting

International Business Mail Large Letters Zero Sort & Zone Sort rates

		Priority Delivery aims† Europe 3-5 days Rest of World 5-7 days			Economy Delivery aims† Europe 10-15 days Rest of World 6-12 weeks		
Service	Countries	Product Code	Price per item	Price per kilo	Product Code	Price per item	Price per kilo
Zero Sort Base Rate	All countries*	WG1	£0.720	£6.950	WG3	£0.695	£5.950
Zero Sort Machineable	All countries*	WG4	£0.695	£6.950	WG6	£0.680	£5.950
Zone Sort Base Rate	EU*	IG1	£0.690	£4.950	IG3	£0.665	£4.475
	Rest of World	IG1	£0.720	£6.950	IG3	£0.695	£5.950
Zone Sort Machineable	EU*	IG4	£0.665	£4.950	IG6	£0.640	£4.475
	Rest of World	IG4	£0.695	£6.950	IG6	£0.680	£5.950

† All delivery aim figures are in working days, except where weeks are stated, and exclude day of posting and Bank Holidays.

* VAT will be charged to EU countries for Zone Sort. Zero Sort will incur VAT on all mail at the standard rate.

International Business Mail Large Letters Country Sort Low Volume rates

Minimum posting quantity of 500 items per mailing into a mail centre.
See User Guide for further details of the qualification criteria for this option.

Western Europe prices

Service level	Priority		Economy	
Product code	DG4		DG6	
Delivery aims	3-5 days [†]		10-15 days [†]	
Country	Price per item	Price per kilo	Price per item	Price per kilo
Austria*	£0.650	£4.350	£0.650	£4.290
Belgium*	£0.540	£3.820	£0.540	£3.660
Denmark*	£0.800	£8.100	£0.800	£5.910
Finland*	£0.590	£4.400	£0.590	£3.450
France*	£0.530	£4.100	£0.530	£4.000
Germany*	£0.850	£1.300	£0.850	£1.200
Greece*	£0.770	£4.450	£0.770	£4.290
Iceland	£0.570	£4.000	£0.570	£3.950
Ireland*	£0.850	£3.350	£0.850	£3.300
Italy*	£0.670	£4.500	£0.670	£4.400
Luxembourg*	£0.710	£3.560	£0.710	£3.245
Netherlands*	£0.400	£3.600	£0.400	£3.450
Norway	£0.810	£6.900	£0.810	£6.300
Portugal*	£0.510	£4.610	£0.510	£4.395
Spain*	£0.410	£3.980	£0.410	£3.605
Sweden*	£0.510	£4.800	£0.510	£4.695
Switzerland	£0.730	£5.300	£0.730	£4.915

[†] All delivery aim figures are in working days, except where weeks are stated, and exclude day of posting

* Denotes EU countries that are liable for VAT at the standard rate.

International Business Mail Large Letters Country Sort Low Volume rates

Minimum posting quantity of 500 items per mailing into a mail centre. See User Guide for further details of the qualification criteria for this option.

Rest of Europe prices

Service level	Priority		Economy	
Product code	DG4		DG6	
Delivery aims	3-5 days [†]		10-15 days [†]	
Country	Price per item	Price per kilo	Price per item	Price per kilo
Bulgaria*	£0.470	£6.490	£0.470	£5.755
Croatia*	£0.150	£6.800	£0.150	£6.485
Cyprus*	£0.400	£4.030	£0.400	£3.820
Czech Republic*	£0.430	£4.030	£0.430	£3.715
Estonia*	£0.440	£4.290	£0.440	£4.130
Gibraltar	£0.150	£6.800	£0.150	£6.485
Hungary*	£0.460	£4.140	£0.460	£3.870
Latvia*	£0.480	£5.440	£0.480	£5.230
Lithuania*	£0.570	£4.500	£0.570	£4.340
Malta*	£0.390	£4.710	£0.390	£4.340
Poland*	£0.385	£3.350	£0.385	£3.245
Romania*	£0.470	£4.500	£0.470	£3.975
Russia	£0.350	£6.960	£0.350	£6.745
Slovak Republic*	£0.500	£5.000	£0.500	£4.650
Slovenia*	£0.390	£3.820	£0.390	£3.450
Turkey	£0.150	£7.220	£0.150	£6.800
Rest of Europe	£0.150	£6.700	£0.150	£6.200

[†] All delivery aim figures are in working days, except where weeks are stated, and exclude day of posting

* Denotes EU countries that are liable for VAT at the standard rate.

International Business Mail Large Letters Country Sort Low Volume rates

Minimum posting quantity of 500 items per mailing into a mail centre.
See User Guide for further details of the qualification criteria for this option.

Rest of World prices

Service level	Priority		Economy	
Product code	DG4		DG6	
Delivery aims	5-7 days [†]		6-12 weeks	
Country	Price per item	Price per kilo	Price per item	Price per kilo
North America				
USA	£0.405	£3.780	£0.405	£3.350
Rest of North America	£0.470	£4.270	£0.460	£3.920
Middle East				
Israel	£0.520	£4.500	£0.520	£3.820
Saudi Arabia	£0.150	£6.590	£0.150	£6.275
UAE	£0.150	£6.550	£0.150	£6.400
Rest of Middle East	£0.150	£6.490	£0.150	£6.100
Far East & Australasia				
Australia	£0.465	£7.240	£0.465	£4.370
China	£0.370	£6.100	£0.370	£4.400
Hong Kong	£0.350	£3.100	£0.350	£2.825
Japan	£0.510	£4.450	£0.510	£4.150
Malaysia	£0.150	£7.010	£0.150	£6.695
New Zealand	£0.500	£7.070	£0.500	£4.185
Singapore	£0.385	£3.680	£0.385	£3.245
South Korea	£0.150	£7.430	£0.150	£6.905
Taiwan	£0.150	£7.430	£0.150	£6.905
Rest of Far East & Australasia	£0.150	£7.320	£0.150	£6.600

[†] All delivery aim figures are in working days, except where weeks are stated, and exclude day of posting

International Business Mail Large Letters Country Sort Low Volume rates

Minimum posting quantity of 500 items per mailing into a mail centre.
See User Guide for further details of the qualification criteria for this option.

Rest of World prices continued

Service level	Priority		Economy	
Product code	DG4		DG6	
Delivery aims	5-7 days [†]		6-12 weeks	
Country	Price per item	Price per kilo	Price per item	Price per kilo
Central & South America				
Argentina	£0.150	£7.540	£0.150	£6.905
Brazil	£0.150	£7.480	£0.150	£6.800
Mexico	£0.150	£7.380	£0.150	£6.745
Rest of Central & South America	£0.150	£7.420	£0.150	£6.600
Africa & Asia				
India	£0.150	£6.910	£0.150	£6.745
Kenya	£0.150	£7.540	£0.150	£7.010
Nigeria	£0.150	£7.540	£0.150	£7.010
Pakistan	£0.150	£7.540	£0.150	£7.010
South Africa	£0.150	£7.330	£0.150	£6.800
Rest of Africa & Asia	£0.150	£7.420	£0.150	£6.700

[†] All delivery aim figures are in working days, except where weeks are stated, and exclude day of posting

International Business Mail Large Letters Country Sort High Volume rates

Minimum posting quantity of 1,000 items per mailing into a regional distribution centre.

This option is only available to customers who either:

- a) Mail a minimum quantity of 1,000 items internationally per posting, or
- b) Combine the overseas element with a UK pre-sorted service eg: Advertising Mail, Business Mail and Publishing Mail.

See User Guide for further details of the qualification criteria for this option.

Western Europe prices

Service level	Priority		Economy	
Product code	DG1		DG3	
Delivery aims	3-5 days [†]		10-15 days [†]	
Country	Price per item	Price per kilo	Price per item	Price per kilo
Austria*	£0.600	£4.350	£0.600	£4.290
Belgium*	£0.490	£3.820	£0.490	£3.660
Denmark*	£0.750	£8.100	£0.750	£5.910
Finland*	£0.540	£4.400	£0.540	£3.450
France*	£0.480	£4.100	£0.480	£4.000
Germany*	£0.800	£1.300	£0.800	£1.200
Greece*	£0.720	£4.450	£0.720	£4.290
Iceland	£0.520	£4.000	£0.520	£3.950
Ireland*	£0.800	£3.350	£0.800	£3.300
Italy*	£0.620	£4.500	£0.620	£4.400
Luxembourg*	£0.660	£3.560	£0.660	£3.245
Netherlands*	£0.350	£3.600	£0.350	£3.450
Norway	£0.760	£6.900	£0.760	£6.300
Portugal*	£0.460	£4.610	£0.460	£4.395
Spain*	£0.360	£3.980	£0.360	£3.605
Sweden*	£0.460	£4.800	£0.460	£4.695
Switzerland	£0.680	£5.300	£0.680	£4.915

[†] All delivery aim figures are in working days, except where weeks are stated, and exclude day of posting

* Denotes EU countries that are liable for VAT at the standard rate.

International Business Mail Large Letters Country Sort High Volume rates

Minimum posting quantity of 1,000 items per mailing into a regional distribution centre.

This option is only available to customers who either:

- a) Mail a minimum quantity of 1,000 items internationally per posting, or
- b) Combine the overseas element with a UK pre-sorted service eg: Advertising Mail, Business Mail and Publishing Mail.

See User Guide for further details of the qualification criteria for this option.

Rest of Europe prices

Service level	Priority		Economy	
Product code	DG1		DG3	
Delivery aims	3-5 days [†]		10-15 days [†]	
Country	Price per item	Price per kilo	Price per item	Price per kilo
Bulgaria*	£0.420	£6.490	£0.420	£5.755
Croatia*	£0.100	£6.800	£0.100	£6.485
Cyprus*	£0.350	£4.030	£0.350	£3.820
Czech*	£0.380	£4.030	£0.380	£3.715
Estonia*	£0.390	£4.290	£0.390	£4.130
Gibraltar	£0.100	£6.800	£0.100	£6.485
Hungary*	£0.410	£4.140	£0.410	£3.870
Latvia*	£0.430	£5.440	£0.430	£5.230
Lithuania*	£0.520	£4.500	£0.520	£4.340
Malta*	£0.340	£4.710	£0.340	£4.340
Poland*	£0.335	£3.350	£0.335	£3.245
Romania*	£0.420	£4.500	£0.420	£3.975
Russia	£0.300	£6.960	£0.300	£6.745
Slovak Republic*	£0.450	£5.000	£0.450	£4.650
Slovenia*	£0.340	£3.820	£0.340	£3.450
Turkey	£0.100	£7.220	£0.100	£6.800
Rest of Europe	£0.100	£6.700	£0.100	£6.200

[†] All delivery aim figures are in working days, except where weeks are stated, and exclude day of posting

* Denotes EU countries that are liable for VAT at the standard rate.

International Business Mail Large Letters Country Sort High Volume rates

Minimum posting quantity of 1,000 items per mailing into a regional distribution centre.

This option is only available to customers who either:

- Mail a minimum quantity of 1,000 items internationally per posting, or
- Combine the overseas element with a UK pre-sorted service eg: Advertising Mail, Business Mail and Publishing Mail.

See User Guide for further details of the qualification criteria for this option.

Rest of World Prices

Service level	Priority		Economy	
Product code	DG1		DG3	
Delivery aims	5-7 days [†]		6-12 weeks	
Country	Price per item	Price per kilo	Price per item	Price per kilo
North America				
USA	£0.355	£3.780	£0.355	£3.350
Rest of North America	£0.420	£4.270	£0.410	£3.920
Middle East				
Israel	£0.470	£4.500	£0.470	£3.820
Saudi Arabia	£0.100	£6.590	£0.100	£6.275
UAE	£0.100	£6.550	£0.100	£6.400
Rest of Middle East	£0.100	£6.490	£0.100	£6.100
Far East & Australasia				
Australia	£0.415	£7.240	£0.415	£4.370
China	£0.320	£6.100	£0.320	£4.400
Hong Kong	£0.300	£3.100	£0.300	£2.825
Japan	£0.460	£4.450	£0.460	£4.150
Malaysia	£0.100	£7.010	£0.100	£6.695
New Zealand	£0.450	£7.070	£0.450	£4.185
Singapore	£0.335	£3.680	£0.335	£3.245
South Korea	£0.100	£7.430	£0.100	£6.905
Taiwan	£0.100	£7.430	£0.100	£6.905
Rest of Far East & Australasia	£0.100	£7.320	£0.100	£6.600

[†] All delivery aim figures are in working days, except where weeks are stated, and exclude day of posting

International Business Mail Large Letters Country Sort High Volume rates

Minimum posting quantity of 1,000 items per mailing into a regional distribution centre.

This option is only available to customers who either:

- a) Mail a minimum quantity of 1,000 items internationally per posting, or
- b) Combine the overseas element with a UK pre-sorted service eg: Advertising Mail, Business Mail and Publishing Mail.

See User Guide for further details of the qualification criteria for this option.

Rest of World prices continued

Service level	Priority		Economy	
Product code	DG1		DG3	
Delivery aims	5-7 days [†]		6-12 weeks	
Country	Price per item	Price per kilo	Price per item	Price per kilo
Central & South America				
Argentina	£0.100	£7.540	£0.100	£6.905
Brazil	£0.100	£7.480	£0.100	£6.800
Mexico	£0.100	£7.380	£0.100	£6.745
Rest of Central & South America	£0.100	£7.420	£0.100	£6.600
Africa & Asia				
India	£0.100	£6.910	£0.100	£6.745
Kenya	£0.100	£7.540	£0.100	£7.010
Nigeria	£0.100	£7.540	£0.100	£7.010
Pakistan	£0.100	£7.540	£0.100	£7.010
South Africa	£0.100	£7.330	£0.100	£6.800
Rest of Africa & Asia	£0.100	£7.420	£0.100	£6.700

[†] All delivery aim figures are in working days, except where weeks are stated, and exclude day of posting

International Business Mail Large Letters – Max Sort (previously known as Destination Sort)

Please note the minimum weight for a direct bag to a destination is 1.5kg.

For further details about this service please visit www.royalmail.com/internationalbusinessmail

Western Europe prices

Service level	Priority		Economy	
Product code	PS7		PS8	
Delivery aims	3-5 days [†]		10-15 days [†]	
Country	Price per item	Price per kilo	Price per item	Price per kilo
Austria*	£0.500	£4.350	£0.500	£4.290
Belgium*	£0.390	£3.820	£0.390	£3.660
Denmark*	£0.650	£8.100	£0.650	£5.910
Finland*	£0.440	£4.400	£0.440	£3.450
France*	£0.380	£4.100	£0.380	£4.000
Germany*	£0.700	£1.300	£0.700	£1.200
Greece*	£0.620	£4.450	£0.620	£4.290
Iceland	£0.420	£4.000	£0.420	£3.950
Ireland*	£0.700	£3.350	£0.700	£3.300
Italy*	£0.520	£4.500	£0.520	£4.400
Luxembourg*	£0.560	£3.560	£0.560	£3.245
Netherlands*	£0.250	£3.600	£0.250	£3.450
Norway	£0.660	£6.900	£0.660	£6.300
Portugal*	£0.360	£4.610	£0.360	£4.395
Spain*	£0.260	£3.980	£0.260	£3.605
Sweden*	£0.360	£4.800	£0.360	£4.695
Switzerland	£0.580	£5.300	£0.580	£4.915

[†] All delivery aim figures are in working days, except where weeks are stated, and exclude day of posting

* Denotes EU countries that are liable for VAT at the standard rate.

International Business Mail Large Letters – Max Sort (previously known as Destination Sort)

Please note the minimum weight for a direct bag to a destination is 1.5kg.

For further details about this service please visit www.royalmail.com/internationalbusinessmail

Rest of Europe prices

Service level	Priority		Economy	
Product code	PS7		PS8	
Delivery aims	3-5 days [†]		10-15 days [†]	
Country	Price per item	Price per kilo	Price per item	Price per kilo
Bulgaria*	£0.320	£6.490	£0.320	£5.755
Croatia*	£0.000	£6.800	£0.000	£6.485
Cyprus*	£0.250	£4.030	£0.250	£3.820
Czech Republic*	£0.280	£4.030	£0.280	£3.715
Estonia*	£0.290	£4.290	£0.290	£4.130
Gibraltar	£0.000	£6.800	£0.000	£6.485
Hungary*	£0.310	£4.140	£0.310	£3.870
Latvia*	£0.330	£5.440	£0.330	£5.230
Lithuania*	£0.420	£4.500	£0.420	£4.340
Malta*	£0.240	£4.710	£0.240	£4.340
Poland*	£0.235	£3.350	£0.235	£3.245
Romania*	£0.320	£4.500	£0.320	£3.975
Russia	£0.200	£6.960	£0.200	£6.745
Slovak Republic*	£0.350	£5.000	£0.350	£4.650
Slovenia*	£0.240	£3.820	£0.240	£3.450
Turkey	£0.000	£7.220	£0.000	£6.800
Rest of Europe	£0.000	£6.700	£0.000	£6.200

[†] All delivery aim figures are in working days, except where weeks are stated, and exclude day of posting

* Denotes EU countries that are liable for VAT at the standard rate.

International Business Mail Large Letters – Max Sort (previously known as Destination Sort)

Please note the minimum weight for a direct bag to a destination is 1.5kg.

For further details about this service please visit www.royalmail.com/internationalbusinessmail

Rest of World prices

Service level	Priority		Standard		Economy	
Product code	PS7		PSB		PS8	
Delivery aims	5-7 days [†]		14-21 days [†]		6-12 weeks	
Country	Price per item	Price per kilo	Price per item	Price per kilo	Price per item	Price per kilo
North America						
USA	£0.255	£3.780	£0.245	£3.500	£0.255	£3.350
Rest of North America	£0.320	£4.270	£0.320	£4.160	£0.310	£3.920
Middle East						
Israel	£0.370	£4.500	£0.390	£3.880	£0.370	£3.820
Saudi Arabia	£0.000	£6.590	£0.000	£6.440	£0.000	£6.275
UAE	£0.000	£6.550	£0.000	£6.500	£0.000	£6.400
Rest of Middle East	£0.000	£6.490	£0.000	£6.300	£0.000	£6.100
Far East & Australasia						
Australia	£0.315	£7.240	£0.330	£6.550	£0.315	£4.370
China	£0.220	£6.100	£0.220	£4.450	£0.220	£4.400
Hong Kong	£0.200	£3.100	£0.200	£2.930	£0.200	£2.825
Japan	£0.360	£4.450	£0.390	£4.370	£0.360	£4.150
Malaysia	£0.000	£7.010	£0.000	£6.700	£0.000	£6.695
New Zealand	£0.350	£7.070	£0.340	£5.970	£0.350	£4.185
Singapore	£0.235	£3.680	£0.240	£3.350	£0.235	£3.245
South Korea	£0.000	£7.430	£0.000	£7.330	£0.000	£6.905
Taiwan	£0.000	£7.430	£0.000	£7.330	£0.000	£6.905
Rest of Far East & Australasia	£0.000	£7.320	£0.000	£7.000	£0.000	£6.600

[†] All delivery aim figures are in working days, except where weeks are stated, and exclude day of posting

International Business Mail Large Letters – Max Sort (previously known as Destination Sort)

Please note the minimum weight for a direct bag to a destination is 1.5kg.

For further details about this service please visit www.royalmail.com/internationalbusinessmail

Rest of World prices continued

Service level	Priority		Standard		Economy	
Product code	PS7		PSB		PS8	
Delivery aims	5-7 days [†]		14-21 days [†]		6-12 weeks	
Country	Price per item	Price per kilo	Price per item	Price per kilo	Price per item	Price per kilo
Central & South America						
Argentina	£0.000	£7.540	£0.000	£7.330	£0.000	£6.905
Brazil	£0.000	£7.480	£0.000	£7.270	£0.000	£6.800
Mexico	£0.000	£7.380	£0.000	£7.270	£0.000	£6.745
Rest of Central & South America	£0.000	£7.420	£0.000	£7.000	£0.000	£6.600
Africa & Asia						
India	£0.000	£6.910	£0.000	£6.800	£0.000	£6.745
Kenya	£0.000	£7.540	£0.000	£7.330	£0.000	£7.010
Nigeria	£0.000	£7.540	£0.000	£7.330	£0.000	£7.010
Pakistan	£0.000	£7.540	£0.000	£7.330	£0.000	£7.010
South Africa	£0.000	£7.330	£0.000	£7.010	£0.000	£6.800
Rest of Africa & Asia	£0.000	£7.420	£0.000	£7.000	£0.000	£6.700

[†] All delivery aim figures are in working days, except where weeks are stated, and exclude day of posting

Remedial work charges for International Business Mail

Mail prepared or presented incorrectly risks being delayed, since we have to remove it from our system and carry out the necessary work to ensure it can be delivered where possible. This is known as remedial work. The effect of any remedial work is to slow down mail, which increases costs. We have to pass these costs onto customers presenting items incorrectly. These costs may include charges from overseas postal authorities, if the item is in breach of international postal regulations. Please note that some items presented incorrectly may have to be returned to the original sender.

Charges for remedial work, as set out in the table below and will be made against the original product codes. These charges are agreed as representing the increased costs to Royal Mail caused by the need to perform the remedial work.

Please note that all remedial work will incur VAT at standard rates.

Please note	Solution	Charge
Incorrect bag	Poster authorises Royal Mail to perform rework	£0.50 per bag plus £25 rework fee
	Poster requests Royal Mail to return mail	£0.22 per kg plus £25 rework fee
	Poster to collect mail from Royal Mail	£0.16 per kg plus £25 rework fee
Overweight bag (above 11kg) Overweight tray (above 10kg)	Poster authorises Royal Mail to perform rework	£1 per bag / tray plus £25 rework fee
	Poster requests Royal Mail to return mail	£0.22 per kg plus £25 rework fee
	Poster to collect mail from Royal Mail	£0.16 per kg plus £25 rework fee
Underweight Max Sort bag (below 1.5kg)	Poster authorises Royal Mail to perform rework	Mixed Mail Zero Sort rates plus £25 rework fee
	Poster requests Royal Mail to return mail	£0.22 per item plus £25 rework fee
	Poster to collect from Royal Mail	£0.16 per item plus £25 rework fee
Indicia missing or incorrect	Poster authorises Royal Mail to apply the correct indicia	£0.02 per machinable item plus £25 rework fee £0.08 per non-machinable item plus £25 rework fee
	Poster requests Royal Mail to return mail	£0.22 per kg plus £25 rework fee
	Poster to collect mail from Royal Mail	£0.16 per kg plus £25 rework fee

Remedial work charges for International Business Mail

Please note	Solution	Charge
Incorrect label on bag/ container or bag incorrectly sealed and for Max Sort, incorrect bag tie used to seal bag (all Max Sort bags must be sealed with a black IDC01 tamper proof bag tie)	Poster authorises Royal Mail to perform rework	£0.50 per bag / container plus £25 rework fee
	Poster requests Royal Mail to return mail	£0.22 per kg plus £25 rework fee
	Poster to collect mail from Royal Mail	£0.16 per kg plus £25 rework fee
Oversized items (see format dimensions as detailed in the user guide)	Poster requests Royal Mail to return mail	£0.22 per kg plus £25 rework fee
	Poster to collect mail from Royal Mail	£0.16 per kg plus £25 rework fee
Destination country not showing within address	Poster requests Royal Mail to return mail	£0.22 per kg plus £25 rework fee
	Poster to collect mail from Royal Mail	£0.16 per kg plus £25 rework fee
Sales Order incorrectly completed e.g. Understated items or weight	Poster authorises Royal Mail to amend Posting Cheque / Sales Order	£2 per line (minimum charge of £25 per page)
	Poster requests Royal Mail to return mail	£0.22 per kg plus £25 rework fee
	Poster to collect mail from Royal Mail	£0.16 per kg plus £25 rework fee
	Poster authorises Royal Mail to process mail at International Mixed Mail Premium Unsorted Rates	International Mixed Mail Premium Unsorted rates plus £25 rework fee
Changing collection arrangements without 48 hours' notice	n / a	£50
Cancellation of a booked collection without notifying Royal Mail	n / a	£100

Remedial work charges for International Business Mail

Please note	Solution	Charge
Items not conforming to international postal regulations e.g. Mail displaying a non-UK return address	If noticed within the UK we will offer you the following options:	
	Poster requests Royal Mail to return mail	£0.22 per kg plus £25 rework fee
	Poster to collect mail from Royal Mail	£0.16 per kg plus £25 rework fee
	Advise you of the cost of remedying the error and forwarding the items	Charge will be advised at the time
	Where errors are notified to us by the receiving country we will contact the poster and advise on the options available	Charge will be advised at the time
All other errors	Poster authorises Royal Mail to perform rework	Mail will be charged at the current International Mixed Mail Premium Unsorted rates applicable to its destination and format plus £0.01 per item and a £25 rework fee
	Poster requests Royal Mail to return mail	£0.22 per kg plus £25 rework fee
	Poster to collect mail from Royal Mail	£0.16 per kg plus £25 rework fee

Help & advice

If you have any questions about these services, please contact either your account manager or a Royal Mail Sales Centre on **08457 950 950**. Calls charged at local rate. Although correct at the date this booklet went to print, from time to time services may be added to, changed or withdrawn.

Up to date information may be obtained from a Royal Mail Sales Centre on **08457 950 950** (Calls charged at local rate) or at www.royalmail.com/internationalbusinessmail

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